

Hong Kong Real Estate Market Pulse 2023—Where are we headed?



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Speakers:

Alex Barnes, Managing Director, Hong Kong & Macau, JLL

Claire Chan, Managing Director, PAG

Hannah Jeong, Head of Valuation & Advisory Services,
Hong Kong, Colliers

Tasos Kousloglou, CEO, Hotel Division, Sun Hung Kai Properties Limited

Moderator:

Shaman Chellaram, Chair of BritCham Real Estate Committee; Senior Director Asia, Colliers

Hong Kong Real Estate Market Pulse 2023 – Where are we headed?

Following the recent 2023-2024 Budget Address, and against a backdrop of rising interest rates and the global economic uncertainty on one hand, and the opening of mainland China on the other, how can investors, operators and end-users best navigate Hong Kong's real estate market? What are the current challenges and opportunities?

Join us for the morning briefing with leading experts from the advisory, investment and hotel sectors to discuss the state of the market and what it means to stakeholders across the various property sectors.

About the speakers



Alex is Managing Director, Hong Kong & Macau and Head of Agency Leasing, primarily focused on delivering client first strategics across the business. Alex is on JLL's Greater China leadership and Global Office Leasing Groups. Originally from Australia, Alex has been in Hong Kong for 18 years, is a member of The Women's Foundation's Male Allies Leadership Council and Habitat for Humanity's Corporate Advisory Council.



Ms. Chan joined PAG in 2014 and is responsible for real estate activities for Greater China. Prior to joining PAG, Ms. Chan was a principal at Apollo Global Real Estate (formerly known as Citi Property Investor), responsible for sourcing, structuring and executing investments and asset management in the Asia-Pacific region. Prior to Asia, Ms. Chan worked in London with Jones Lang LaSalle Corporate Finance, where she was involved in capital market transactions, advisory and direct property investments throughout Europe, and began her career as an analyst in the Real Estate Group at UBS Investment

Bank in London.

Ms. Chan received a Bachelor of Science degree in Economics from the London School of Economics and Political Science. Ms. Chan is fluent in English, Mandarin, and Cantonese.



Hannah has over 17 years of experience in valuation, advisory, development consultancy, financial analysis and feasibility studies. Her career started in Hong Kong and has expanded into Asia Pacific and the Middle East with increased scope from major international clients.

Appointed as Head of Valuation & Advisory Services for Colliers in Hong Kong in April 2018, Hannah oversees the business lines operation and is responsible for account management, winning new business, project delivery and

identifying evolving sectors, such as data centre, ESG Advisory and cold storage.

Her track record includes successful projects with large financial institutions, real estate companies and private equity firms such as Link REIT, Prosperity REIT, Champion REIT, Sunlight REIT, Goodman, PAG, Angelo Gordon and Kailong.

She is also an active member of multiple Women in Business committees, where she helps drive awareness and initiatives around women empowerment and gender equality in the workplace.

Hannah obtained a master's degree in real estate from the University of Hong Kong, and a bachelor's degree majoring in urban planning from the University of Hong Kong. She is a member of both the Royal Institution of Chartered Surveyors and the Hong Kong Institute of Surveyors.



Tasos Kousloglou is the CEO – Hotel Division of Sun Hung Kai Properties, one of the largest property companies in Hong Kong. SHKP has a portfolio of Hong Kong's finest hotels including the Four Seasons Hotel Hong Kong, The Ritz-Carlton and W Hong Kong, Hyatt Centric Victoria Harbour, the Crowne Plaza Hong Kong Kowloon East, The Royal Garden in TST East, the Royal Plaza Hotel in Mong Kok. It also owns and operates a portfolio of luxury serviced suites. The hotel portfolio extends to the mainland with The Ritz-Carlton Shanghai, Pudong. Premium international branded hotels in key

cities including Shanghai, Suzhou, Nanjing and Hangzhou are also under development.

Before joining SHKP Hotels, he was the head of Strategic Advisory & Asset Management of JLL Hotels & Hospitality. He also headed the Asset Management function of prime hospitality asset portfolios in Singapore and Middle East comprising luxury and upper upscale hotels, resorts and serviced residences.

Tasos is an alumnus of Harvard Business School and National University of Singapore and a board member of HAMA Asia Pacific.

About the moderator



Shaman has 19 years' experience in the real estate industry across Asia and Europe. As Senior Director | Asia

at Colliers, he advises clients across the hotel & commercial real estate sectors in Hong Kong and key international markets. He works with hotel owners, operators, family offices, PERE funds, developers and other investors. He is Chair of BritCham's Real Estate Committee, part of the ULI Hospitality Development Council and a member the China Real Estate Chamber of Commerce Hong Kong & International Chapter. He is licensed under the Hong Kong Estate Agents Authority, qualified in 'Hotel Real Estate Investments and Asset Management' and is co-founder of YAMA Foundation (yamahk.org)

This event is hosted by David Graham.

Ticket includes a full hot English breakfast buffet.

Please note that Business Attire is required by the Hong Kong Club - collared shirts must be worn by men, and jeans, sandals and sports shoes are not permitted. To see the full list of club rules on dresscode, please [click here](#).

Pricing

- Start-up Member: HK\$440

- Member: HK\$550
- Non-Member: HK\$680

Terms & Conditions

- Reservations in advance are required. Please consider your booking confirmed unless notified otherwise.
- Cancellations must be made in writing 24 hours prior to the event. No shows will be charged.
- This event is closed to the media.
- The event will be cancelled if the No.8 Typhoon signal or the Black Rain Storm warning is in force.
- By attending this event, you agree to be photographed, recorded, and/or filmed and give permission to use your likeness in promotional and/or marketing materials.
- For further information please email catherine@britcham.com
- All payments for this event need to be settled by credit card through PayPal. Please note you do not need a PayPal account to complete payment.